

# **IDEA DEVELOPMENT**

## FORCES DRIVING CREATIVITY

These are six of the primary forcers that drive new product creativity.

#### **NEEDS**

The quest to satisfy the necessities and requirements of life.

#### **PROBLEMS**

To solve pressing problems and efforts to avoid pain.

## **DESIRES**

To satisfy desires and in the pursuit of pleasure & happiness.

#### **CIRCUMSTANCES**

Stuff happens, new outcomes from life occurrences, unique circumstance, our interactions & encounters with others.

## **QUESTIONING**

When we challenge accepted assumptions with a desire to know why?

## **DISSATISFACTION**

Dissatisfaction with when things are not good enough and the wanting for something better.



